

Services for the CONSTRUCTION INDUSTRY

We'll help you
build upon your
success



EXPERIENCE

We've provided services to a variety of clients in the construction industry, including developers, commercial & residential construction companies, general contractors, and specialty contractors.

KNOWLEDGE

Our team members attend industry-specific continuing professional education (CPE) courses to stay up-to-date on issues that can affect our clients. They also publish articles and give presentations on topics impacting the industry.

PASSION

The accounting practices and tax provisions that affect contractors are unique. Our passion for the industry shows in the quality of our work, our knowledge of the industry, and our proactive approach to client service.

The accounting practices and tax provisions that affect contractors are unique. You can't afford to have your auditor or tax advisor learning the industry on your time. Overlooking valuable tax breaks can cost you money, and poor accounting practices can impact your company's financial stability. KraftCPAs has a team of experienced professionals who know how to get the job done for contractors.



INDUSTRY EXPERIENCE

We've done almost everything — from helping startup contractors get their business licenses, to auditing construction companies with revenues in excess of \$300 million. We have decades of experience that we can put to work for you. Our team is dedicated to meeting the needs of construction companies. Our passion for the industry shows in the quality of our work, our knowledge of the industry, and our proactive approach to client service.

Diverse Clientele

We have experience serving a wide variety of clients in the industry, including:

- » **developers**
- » **commercial construction companies**
- » **residential construction companies**
- » **general contractors**
- » **specialty contractors**
- » **family-owned entities**

Commitment to the Industry

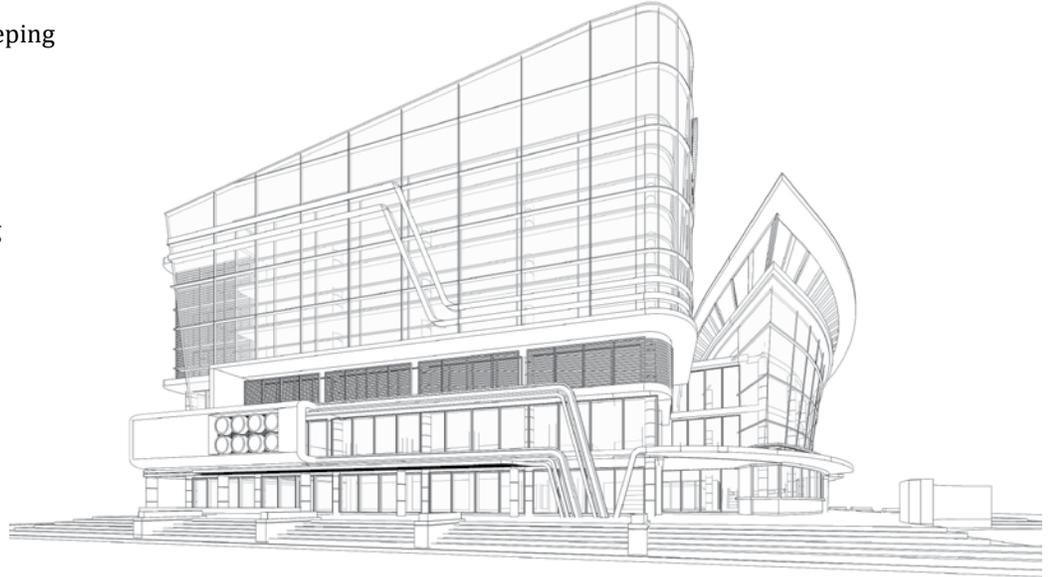
Many of our construction and real estate team members publish articles and give presentations on topics impacting the industry. They also attend industry-specific continuing professional education (CPE) courses to stay up-to-date on issues that can affect our clients. Actively involved in the industries we serve, we are proud members of the following organizations:

- » **The Associated General Contractors of America (AGC)**
- » **Associated Builder & Contractors (ABC)**
- » **Construction Financial Management Association (CFMA)**

A VARIETY OF SERVICES TO MEET YOUR NEEDS

KraftCPAs is first, and foremost, a proactive CPA firm. Our core business is providing assurance, accounting and tax services to our clients. However, we have evolved to meet the needs of our clients. Our services, which range from the basics to specialized consulting engagements, include:

- » audited or reviewed financial statements for licensing, bonding & lending requirements
- » tax planning & compliance
- » outsourced accounting/bookkeeping
- » outsourced controller/CFO
- » contract cost compliance
- » assistance with financing
- » consultation regarding licensing
- » succession/exit planning
- » transaction advisory services
- » business valuations
- » fraud investigation
- » litigation support
- » cost segregation studies
- » cyber security assessments
- » technology consulting
- » managed IT services
- » wealth management
- » employee benefit plan services



Accounting Methods

Our team has decades of experience assisting construction clients in navigating IRC Section 460 to help manage their tax liability through the use of various tax accounting methods available to contractors. These accounting methods include the completed contract (CC) method for qualifying small contractors or qualifying home construction contracts and the percentage-of-completion capitalized cost method (PCCCM) for residential construction contracts, as well as strategic tax-cost allocations to manage taxable gross profit for large contractors that are subject to the percentage-of-completion (POC) tax reporting.



“What’s not to love? They’re simply the best. KraftCPAs takes care of our family business as if it were their own.”

**Michael Smith, President
Rio Grande Fence Co.**

(left to right): Michael Smith, Rio Grande Fence Co.;
Vic Alexander, KraftCPAs; Derek Smith, Rio Grande Fence Co.

CONSTRUCTION INDUSTRY LEADERS



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About KraftCPAs

Since its inception in 1958, KraftCPAs PLLC has become one of the largest independent certified public accounting firms in Tennessee. Founded by the late Joe Kraft, the firm presently has 15 members/owners, a total staff of more than 200, six affiliated companies, and offices in Nashville, Columbia and Lebanon, Tennessee.

Results of our most recently conducted third-party survey indicate that personal service is more than a slogan at KraftCPAs; it's the way we do business. KraftCPAs ranked in the 93rd percentile, compared to other CPA firms, in the "overall client satisfaction" category. We ranked in the 100th percentile, setting a new record high, in the "overall communication" category. KraftCPAs was also selected by Goldline Research as one of the 10 Most Dependable™ Accounting Professionals of the Southeast.

KraftCPAs submits to an external peer review every three years to ensure compliance with the highest standards of technical accuracy and ethical practice in the CPA profession. In KraftCPAs' most recent peer review, the firm received an unmodified opinion – the most favorable result possible.

KraftCPAs is an independently owned member of RSM US Alliance, a premier affiliation of independent accounting and consulting firms in the United States, with more than 75 members in over 38 states, the Cayman Islands and Puerto Rico. This affiliation provides the best of both worlds — national and international resources similar to a "Big 4" accounting firm, along with the personal services, flexibility and fee structure of a local firm.



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